

## FY2022 Consolidated Financial Results

February 8, 2023

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated Results for FY2022 (January 1, 2022 through December 31, 2022)

(1) Consolidated financial results (% of change from previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2022	63,445	-	11,038	-	11,496	-	8,350	-
FY2021	57,539	18.9	7,408	107.2	7,531	100.8	5,173	164.2

(Note) Comprehensive income: FY2022: 9,869 million yen [-%] / FY2021: 7,810 million yen [351.5%]

	Net income per share -Basic	Net income per share -Diluted	Ratio of net income to shareholders' equity	Ratio of income before taxes to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
FY2022	400.03	-	14.8	16.1	17.4
FY2021	248.14	-	10.5	12.0	12.9

(Reference) Share of profit of entities accounted for using equity method: FY2022: -million yen / FY2021: -million yen

(Note) Since the Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29), etc., from the beginning of the 1st quarter of the current consolidated fiscal year, the amounts of FY2022 is based on the foregoing accounting standard. Therefore, the rate of change compared to the actual value for FY2021 before the application of the standard are not stated.

(2) Consolidated financial position

	Total assets	Total net assets	Ratio of net assets	Net assets per share
	Million yen	Million yen	%	Yen
FY2022	75,556	60,574	80.2	2,899.24
FY2021	67,065	52,536	78.3	2,519.93

(Reference) Shareholders' equity: FY2022: 60,574 million yen / FY2021: 52,536 million yen

(Note) Since the Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29), etc., from the beginning of the 1st quarter of the current consolidated fiscal year, the amounts of FY2022 is based on the foregoing accounting standard.

(3) Consolidated cash flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at end of year
	Million yen	Million yen	%	Yen
FY2022	9,232	(3,865)	(2,044)	29,948
FY2021	8,660	(3,780)	(1,250)	25,832

### 2. Cash dividends

	Cash dividends per share					Total amount of cash dividends (annual)	Dividends Payout ratio (consolidated)	Ratio of total amount of dividends to shareholders' equity (consolidated)
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Annual			
	Yen	Yen	Yen	Yen	Yen	Million Yen	%	%
FY2021	-	25.00	-	57.00	82.00	1,730	33.0	3.5
FY2022	-	30.00	-	*90.00	120.00	2,536	30.0	4.4
FY2023 (forecast)	-	30.00	-	90.00	120.00		30.0	

\* Year-end dividends for 2022 include commemorative dividends of 5 yen.

**3. Forecast of consolidated results for FY2023 (January 1, 2023 through December 31, 2023)**

(% of change from FY2022 or 1st Half FY2022)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2023 1st Half	32,200	1.6	4,800	(15.4)	4,800	(19.4)	3,490	(23.6)	167.04
FY2023	70,000	10.3	11,500	4.2	11,500	0.0	8,370	0.2	400.61

**Consolidated financial statements**

## (1) Consolidated balance sheets

(Amount: Million yen)

	FY2021 (As of December 31, 2021)	FY2022 (As of December 31, 2022)
<b>Assets</b>		
Current assets		
Cash and deposits	25,797	29,948
Notes and accounts receivable - trade	10,505	11,128
Finished goods	5,610	7,531
Work in process	3,757	4,023
Raw materials and supplies	1,865	1,443
Other	1,094	1,360
Allowance for doubtful accounts	(33)	(129)
Total current assets	48,597	55,305
Non-current assets		
Property, plant and equipment		
Buildings and structures	13,847	14,638
Accumulated depreciation	(9,362)	(10,026)
Buildings and structures, net	4,484	4,611
Machinery, equipment and vehicles	21,128	22,174
Accumulated depreciation	(16,973)	(17,998)
Machinery, equipment and vehicles, net	4,155	4,176
Tools, furniture and fixtures	22,229	20,796
Accumulated depreciation	(20,055)	(18,504)
Tools, furniture and fixtures, net	2,174	2,291
Land	1,170	1,186
Construction in progress	737	1,216
Total property, plant and equipment	12,721	13,482
Intangible assets	494	542
Investments and other assets		
Investment securities	4,848	5,533
Deferred tax assets	270	426
Other	159	291
Allowance for doubtful accounts	(26)	(26)
Total investments and other assets	5,252	6,225
Total non-current assets	18,467	20,250
Total assets	67,065	75,556

(Amount: Million yen)

	FY2021 (As of December 31, 2021)	FY2022 (As of December 31, 2022)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable - trade	3,439	2,233
Short-term borrowings	1,933	1,908
Accrued expenses	2,812	2,825
Income taxes payable	1,805	2,343
Other	2,459	3,376
<b>Total current liabilities</b>	12,450	12,685
<b>Non-current liabilities</b>		
Long-term borrowings	94	-
Deferred tax liabilities	540	567
Provision for share awards	372	368
Retirement benefit liability	821	1,033
Other	249	325
<b>Total non-current liabilities</b>	2,078	2,295
<b>Total liabilities</b>	14,528	14,981
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	6,923	6,923
Capital surplus	7,537	7,537
Retained earnings	41,055	47,466
Treasury shares	(7,718)	(7,611)
<b>Total shareholders' equity</b>	47,797	54,316
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	1,124	1,154
Foreign currency translation adjustment	3,342	5,043
Remeasurements of defined benefit plans	272	59
<b>Total accumulated other comprehensive income</b>	4,739	6,258
<b>Total net assets</b>	52,536	60,574
<b>Total liabilities and net assets</b>	67,065	75,556

(2) Consolidated statements of income and Consolidated statements of comprehensive income  
(Consolidated statements of income)

(Amount: Million yen)

	FY2021 (January 1, 2021 through December 31, 2021)	FY2022 (January 1, 2022 through December 31, 2022)
Net sales	57,539	63,445
Cost of sales	34,332	35,822
Gross profit	23,207	27,623
Selling, general and administrative expenses		
Advertising expenses	538	474
Promotion expenses	492	195
Provision of allowance for doubtful accounts	8	0
Salaries and bonuses	4,277	4,464
Retirement benefit expenses	121	107
Share-based payment expenses	113	103
Technical research expenses	5,028	5,398
Other	5,217	5,841
Total selling, general and administrative expenses	15,798	16,584
Operating profit	7,408	11,038
Non-operating income		
Interest income	26	41
Dividend income	48	86
Rental income	14	-
Foreign exchange gains	-	215
Subsidy income	110	121
Other	201	327
Total non-operating income	401	793
Non-operating expenses		
Interest expenses	18	38
Foreign exchange losses	92	-
Loss on retirement of non-current assets	67	130
Other	100	165
Total non-operating expenses	278	334
Ordinary profit	7,531	11,496
Extraordinary losses		
Impairment losses	112	-
Total extraordinary losses	112	-
Profit before income taxes	7,418	11,496
Income taxes - current	2,196	3,122
Income taxes - deferred	49	23
Total income taxes	2,245	3,146
Profit	5,173	8,350
Profit attributable to owners of parent	5,173	8,350

(Consolidated statements of comprehensive income)

(Amount: Million yen)

	FY2021 (January 1, 2021 through December 31, 2021)	FY2022 (January 1, 2022 through December 31, 2022)
Profit	5,173	8,350
Other comprehensive income		
Valuation difference on available-for-sale securities	496	30
Foreign currency translation adjustment	1,991	1,701
Remeasurements of defined benefit plans, net of tax	149	(212)
Total other comprehensive income	2,637	1,519
Comprehensive income	7,810	9,869
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,810	9,869

## (3) Consolidated statements of changes in net assets

FY2021 (January 1, 2021 through December 31, 2021)

(Amount: Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	6,923	7,432	38,655	(9,334)	43,675
Cumulative effects of changes in accounting policies					
Restated balance	6,923	7,432	38,655	(9,334)	43,675
Changes during period					
Dividends of surplus			(1,051)		(1,051)
Profit attributable to owners of parent			5,173		5,173
Purchase of treasury shares				(317)	(317)
Disposal of treasury shares		105		211	316
Cancellation of treasury shares			(1,722)	1,722	-
Net changes in items other than shareholders' equity					-
Total changes during period	-	105	2,399	1,616	4,121
Balance at end of period	6,923	7,537	41,055	(7,718)	47,797

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	627	1,350	123	2,102	45,777
Cumulative effects of changes in accounting policies					
Restated balance	627	1,350	123	2,102	45,777
Changes during period					
Dividends of surplus					(1,051)
Profit attributable to owners of parent					5,173
Purchase of treasury shares					(317)
Disposal of treasury shares					316
Cancellation of treasury shares					-
Net changes in items other than shareholders' equity	496	1,991	149	2,637	2,637
Total changes during period	496	1,991	149	2,637	6,758
Balance at end of period	1,124	3,342	272	4,739	52,536

FY2022 (January 1, 2022 through December 31, 2022)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	6,923	7,537	41,055	(7,718)	47,797
Cumulative effects of changes in accounting policies			(99)		(99)
Restated balance	6,923	7,537	40,955	(7,718)	47,697
Changes during period					
Dividends of surplus			(1,839)		(1,839)
Profit attributable to owners of parent			8,350		8,350
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares				107	107
Cancellation of treasury shares					
Net changes in items other than shareholders' equity					
Total changes during period	-	-	6,511	106	6,618
Balance at end of period	6,923	7,537	47,466	(7,611)	54,316

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	1,124	3,342	272	4,739	52,536
Cumulative effects of changes in accounting policies					(99)
Restated balance	1,124	3,342	272	4,739	52,436
Changes during period					
Dividends of surplus					(1,839)
Profit attributable to owners of parent					8,350
Purchase of treasury shares					(0)
Disposal of treasury shares					107
Cancellation of treasury shares					-
Net changes in items other than shareholders' equity	30	1,701	(212)	1,519	1,519
Total changes during period	30	1,701	(212)	1,519	8,137
Balance at end of period	1,154	5,043	59	6,258	60,574



## (4) Consolidated statements of cash flows

(Amount: Million yen)

	FY2021 (January 1, 2021 through December 31, 2021)	FY2022 (January 1, 2022 through December 31, 2022)
Cash flows from operating activities		
Profit before income taxes	7,418	11,496
Depreciation	3,024	2,957
Impairment losses	112	-
Increase (decrease) in retirement benefit liability	(315)	116
Increase (decrease) in provision for share awards	113	103
Interest and dividend income	(75)	(128)
Interest expenses	18	38
Subsidy income	(110)	(121)
Loss on retirement of property, plant and equipment	67	130
Decrease (increase) in trade receivables	1,694	526
Decrease (increase) in inventories	(2,028)	(907)
Increase (decrease) in trade payables	(618)	(2,384)
Increase (decrease) in accrued expenses	316	-
Other, net	(10)	(306)
Subtotal	9,609	11,521
Interest and dividends received	76	130
Interest paid	(19)	(39)
Subsidies received	110	121
Proceeds from subsidies for employment adjustment	3	-
Income taxes paid	(728)	(2,552)
Income taxes refund	454	52
Extra retirement payments	(844)	-
Net cash provided by (used in) operating activities	8,660	9,232
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,978)	(3,080)
Purchase of intangible assets	(43)	(118)
Purchase of investment securities	(2,042)	(556)
Proceeds from sale of investment securities	261	-
Other, net	22	(109)
Net cash provided by (used in) investing activities	(3,780)	(3,865)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	50	88
Repayments of long-term borrowings	(253)	(229)
Purchase of treasury shares	(292)	(0)
Proceeds from sale of treasury shares	316	-
Dividends paid	(1,050)	(1,837)
Other, net	(21)	(65)
Net cash provided by (used in) financing activities	(1,250)	(2,044)
Effect of exchange rate change on cash and cash equivalents	786	792
Net increase (decrease) in cash and cash equivalents	4,415	4,116
Cash and cash equivalents at beginning of period	21,417	25,832
Cash and cash equivalents at end of period	25,832	29,948

**(Segment Information)**

FY2021 (January 1, 2021 through December 31, 2021)

(Amount: Million yen)

	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total	Adjustment (Note 1)	Consolidated (Note 2)
Net sales :						
(1) Sales to external customers	41,999	9,360	6,178	57,539	-	57,539
(2) Intersegment sales	-	-	-	-	-	-
Total	41,999	9,360	6,178	57,539	-	57,539
Segment profits	8,555	478	812	9,846	(2,437)	7,408
Segment assets	30,920	8,103	4,279	43,303	23,762	67,065
Depreciation	2,310	424	236	2,971	52	3,024
Extraordinary losses	62	19	11	92	19	112
(Impairment loss)	(62)	(19)	(11)	(92)	(19)	(112)
Increase in tangible and intangible fixed assets	1,517	157	162	1,837	52	1,890

Note:

- (1) Adjustment of segment profit totaled (2,437) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.  
(2) Adjustment to segment assets includes corporate level assets, which consist principally of surplus investment funds (cash and deposits), long-term investment funds (such as marketable securities), and non-segment specific.
- Segment profit is adjusted to operating profit of consolidated statements of income.

FY2022 (January 1, 2022 through December 31, 2022)

(Amount: Million yen)

	Reporting segment				Adjustment (Note 1)	Consolidated (Note 2)
	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total		
Net sales:						
Japan	5,909	921	4,695	11,525	-	11,525
North America	7,340	1,412	47	8,800	-	8,800
Europe	7,559	2,576	279	10,415	-	10,415
Asia	23,439	6,229	1,666	31,336	-	31,336
Other	1,271	96	-	1,367	-	1,367
Income from contracts with customers	45,519	11,236	6,689	63,445	-	63,445
Other income	-	-	-	-	-	-
Sales to external customers	45,519	11,236	6,689	63,445	-	63,445
Intersegment sales	-	-	-	-	-	-
Total	45,519	11,236	6,689	63,445	-	63,445
Segment profits	11,158	1,399	1,061	13,618	(2,580)	11,038
Segment assets	31,573	9,298	7,226	48,097	27,458	75,556
Depreciation	2,321	371	209	2,902	55	2,957
Increase in tangible and intangible fixed assets	2,195	536	456	3,188	30	3,218

Note:

- (1) Adjustment of segment profit totaled (2,580) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.  
(2) Adjustment to segment assets includes corporate level assets, which consist principally of surplus investment funds (cash and deposits), long-term investment funds (such as marketable securities), and non-segment specific.
- Segment profit is adjusted to operating profit of consolidated statements of income.