

3rd Quarter FY2022 Consolidated Financial Results

November 2, 2022

(Amounts are rounded down to the nearest million yen)

1. Consolidated Results for 3rd quarter FY2022 (January 1, 2022 through September 30, 2022)

(1) Consolidated financial results (% of change from previous 3rd quarter)

	Net Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q FY2022	47,716	-	8,788	-	9,340	-	6,823	-
3Q FY2021	42,993	28.1	5,723	218.9	5,883	177.4	4,072	175.3

(Note) Comprehensive profit: 3Q FY2022: 9,941 million yen [-%] / 3Q FY2021: 5,622 million yen [465.0%]

	Quarterly net profit per share –Basic	Quarterly net profit per share –Diluted
	Yen	Yen
3Q FY2022	326.96	-
3Q FY2021	195.34	-

(Note) Since the Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29), etc., from the beginning of the 1st quarter of the current consolidated fiscal year, the amounts of the 3rd quarter FY2022 is based on the foregoing accounting standard. Therefore, the rate of change compared to the actual value for the 3rd quarter FY2021 before the application of the standard are not stated.

(2) Consolidated financial position

	Total assets	Total net assets	Ratio of net assets
	Million yen	Million yen	%
3Q FY2022	76,247	60,645	79.5
FY2021	67,065	52,536	78.3

(Reference) Shareholders' equity: 3Q FY2022: 60,645 million yen / FY2021: 52,536 million yen

(Note) Since the Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29), etc., from the beginning of the 1st quarter of the current consolidated fiscal year, the amounts of the 3rd quarter FY2022 is based on the foregoing accounting standard.

2. Cash dividends

	Cash dividends per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2021	-	25.00	-	57.00	82.00
FY2022	-	30.00	-		
FY2022 (forecast)			-	57.00	87.00

(Note) Revision of cash dividend forecast for this period: None

3. Forecast of consolidated results for FY2022 (January 1, 2022 through December 31, 2022)

(% of change from FY2021)

	Net Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2022	64,300	-	10,000	-	10,500	-	7,350	-	352.08

- Revision of forecast for this period: Yes
- Since the Company has applied the "Accounting Standard for Revenue Recognition", etc., from the beginning of the FY2022, the above forecasts are based on the amounts after the application of the foregoing accounting standard, etc. Therefore, the rate of change compared to the actual value for the FY2021 before the application of the standard are not stated.

Consolidated financial statements

(1) Consolidated balance sheets

(Amount: Million yen)

	FY2021 (As of December 31, 2021)	3rd quarter FY2022 (As of September 30, 2022)
Assets		
Current assets		
Cash and deposits	25,797	28,393
Notes and accounts receivable - trade	10,505	12,044
Finished goods	5,610	7,103
Work in process	3,757	4,917
Raw materials and supplies	1,865	2,277
Other	1,094	1,317
Allowance for doubtful accounts	(33)	(34)
Total current assets	48,597	56,020
Non-current assets		
Property, plant and equipment		
Buildings and structures	13,847	15,146
Accumulated depreciation	(9,362)	(10,240)
Buildings and structures, net	4,484	4,905
Machinery, equipment and vehicles	21,128	23,029
Accumulated depreciation	(16,973)	(18,640)
Machinery, equipment and vehicles, net	4,155	4,388
Tools, furniture and fixtures	22,229	22,014
Accumulated depreciation	(20,055)	(19,709)
Tools, furniture and fixtures, net	2,174	2,305
Land	1,170	1,215
Other	737	785
Total property, plant and equipment	12,721	13,600
Intangible assets	494	536
Investments and other assets		
Investment securities	4,848	5,328
Deferred tax assets	270	572
Other	159	216
Allowance for doubtful accounts	(26)	(26)
Total investments and other assets	5,252	6,090
Total non-current assets	18,467	20,227
Total assets	67,065	76,247

(Amount: Million yen)

	FY2021 (As of December 31, 2021)	3rd quarter FY2022 (As of September 30, 2022)
Liabilities		
Current liabilities		
Accounts payable - trade	3,439	3,600
Short-term borrowings	1,933	2,039
Accrued expenses	2,812	2,078
Income taxes payable	1,805	1,886
Other	2,459	3,616
Total current liabilities	12,450	13,220
Non-current liabilities		
Long-term borrowings	94	—
Deferred tax liabilities	540	785
Provision for share awards	372	322
Retirement benefit liability	821	945
Other	249	327
Total non-current liabilities	2,078	2,381
Total liabilities	14,528	15,602
Net assets		
Shareholders' equity		
Capital stock	6,923	6,923
Capital surplus	7,537	7,537
Retained earnings	41,055	45,939
Treasury shares	(7,718)	(7,611)
Total shareholders' equity	47,797	52,789
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,124	959
Foreign currency translation adjustment	3,342	6,671
Remeasurements of defined benefit plans	272	225
Total accumulated other comprehensive income	4,739	7,856
Total net assets	52,536	60,645
Total liabilities and net assets	67,065	76,247

(2) Consolidated Statements of income

(Amount: Million yen)

	3rd quarter FY2021 (January 1, 2021 through September 30, 2021)	3rd quarter FY2022 (January 1, 2022 through September 30, 2022)
Net sales	42,993	47,716
Cost of sales	25,723	26,988
Gross profit	17,269	20,727
Selling, general and administrative expenses	11,545	11,939
Operating profit	5,723	8,788
Non-operating income		
Interest income	19	28
Dividend income	24	46
Foreign exchange gains	—	373
Subsidy income	73	95
Other	158	131
Total non-operating income	275	674
Non-operating expenses		
Interest expenses	12	18
Foreign exchange losses	11	—
Loss on retirement of non-current assets	23	70
Other	67	34
Total non-operating expenses	115	122
Ordinary profit	5,883	9,340
Extraordinary losses		
Impairment losses	104	—
Total extraordinary losses	104	—
Profit before income taxes	5,779	9,340
Income taxes	1,706	2,516
Profit	4,072	6,823
Profit attributable to owners of parent	4,072	6,823

(3) Consolidated Statements of Comprehensive Income

(Amount: Million yen)

	3rd quarter FY2021 (January 1, 2021 through September 30, 2021)	3rd quarter FY2022 (January 1, 2022 through September 30, 2022)
Profit	4,072	6,823
Other comprehensive income		
Valuation difference on available-for-sale securities	190	(164)
Foreign currency translation adjustment	1,388	3,328
Remeasurements of defined benefit plans, net of tax	(29)	(46)
Total other comprehensive income	1,550	3,117
Comprehensive income	5,622	9,941
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,622	9,941

(Segment Information)

Information on net sales and income by reportable segment

3rd quarter FY2021 (J January 1, 2021 through September 30, 2021)

(Amount: Million yen)

	Reporting segment				Adjustment (Note 2)	Consolidated
	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total		
Net sales:						
Sales to external customers	30,976	7,065	4,951	42,993	-	42,993
Intersegment sales	-	-	-	-	-	-
Total	30,976	7,065	4,951	42,993	-	42,993
Segment profit (loss)	6,546	310	731	7,589	(1,865)	5,723

(Note)

1. Segment profit (loss) is adjusted to operating profit of consolidated statements of income.
2. Adjustment of segment profit totaled (1,865) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.

3rd quarter FY2022 (January 1, 2022 through September 30, 2022)

(Amount: Million yen)

	Reporting segment				Adjustment (Note 2)	Consolidated
	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total		
Net sales:						
Japan	4,462	792	3,738	8,992	-	8,992
North America	5,362	1,091	32	6,486	-	6,486
Europe	5,492	1,875	174	7,542	-	7,542
Asia	17,760	4,942	1,030	23,734	-	23,734
Other	881	79	-	960	-	960
Income from contracts with customers	33,958	8,781	4,975	47,716	-	47,716
Other income	-	-	-	-	-	-
Sales to external customers	33,958	8,781	4,975	47,716	-	47,716
Intersegment sales	-	-	-	-	-	-
Total	33,958	8,781	4,975	47,716	-	47,716
Segment profit	8,804	1,168	780	10,753	(1,964)	8,788

(Note)

1. Segment profit is adjusted to operating profit of consolidated statements of income.
2. Adjustment of segment profit totaled (1,964) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.